

UNIUNEA PRODUCATORILOR DE FONOGRAME DIN ROMANIA

31/12/23.02.2018

EVOLUTIA SUMELOR COLECTATE IN PERIOADA 2012-2017 PE CATEGORII DE UTILIZATORI

	2012	2013	2014	2015	2016	2017	DIFERENTA 2017/2016	PROCENT 2017/2016
AMBIENTAL	7,277,231	8,015,248	10,349,355	13,305,297	15,033,749	18,090,838	3,057,089	20%
TV	5,859,006	7,602,155	5,014,920	6,864,361	6,384,936	5,258,200	-1,126,736	-18%
RADIO	3,910,643	3,668,247	4,556,726	4,449,436	4,910,782	5,802,755	893,973	18%
CABLU FONOGRAME	2,865,773	1,936,746	2,347,521	4,428,791	4,107,870	3,967,171	-140,700	-3%
COPIE PRIVATA FONOGRAM	1,398,517	1,633,732	2,207,054	2,428,534	3,424,852	3,424,852	0	0%
CABLU VIDEOGRAME	766,709	158,199	12,482	3,467	699	699	0	0%
DOBANZI BANCARE	471,245	396,126	209,279	172,469	64,400	67,622	3,222	5%
COPIE PRIVATA VIDEO	72,370	75,577	35,785	16,958	79,309	79,309	0	0%
COMUNICARE PUBLICA	66,250	82,546	124,171	194,495	192,963	206,734	13,770	7%
ONLINE	16,460	39,979	22,222	13,753	12,506	12,506	0	0%
PREJUDICII								
TOTAL PRODUCATORI	22,704,204	23,508,551	29,855,746	34,877,561	36,212,055	36,910,684	2,698,629	5%
DACIN SARA					1,037,435	1,778,306	740,871	71%
COPIE PRIVATA -COLECTOR	9,192,796	11,193,833	14,976,238	16,495,791	20,124,527	23,318,031	3,193,503	16%
TOTAL COLECTAT UPFR	31,896,999	34,702,384	44,831,984	51,373,352	56,336,582	57,007,020	6,670,438	12%

	cur media 2012 4,9560	cur media 2013 4,440	cur media 2014 4,445	cur media 2015 4,445	cur media 2016 4,498	cur media 2017 4,5687	DIFERENTA 2017/2016	PROCENT 2017/2016
AMBIENTAL	1,633,131	1,813,815	2,328,523	2,993,318	3,347,677	3,960,254	612,577	18%
TV	1,314,858	1,720,334	1,128,318	1,544,288	1,421,781	1,151,069	-270,712	-19%
RADIO	877,613	830,108	1,025,227	1,000,998	1,093,521	1,270,278	176,757	16%
CABLU FONOGRAME	643,127	438,277	528,174	996,353	914,730	868,451	-46,279	-5%
COPIE PRIVATA FONOGRAM	313,850	369,706	496,570	546,352	762,637	749,732	-12,905	-2%
CABLU VIDEOGRAME	172,062	35,800	2,808	780	156	153	-3	-2%
DOBANZI BANCARE	105,755	89,641	47,086	38,801	14,340	14,803	463	3%
COPIE PRIVATA VIDEO	16,241	17,103	8,051	3,815	17,660	17,362	-299	-2%
COMUNICARE PUBLICA	14,868	18,680	27,937	43,756	42,969	45,256	2,287	5%
ONLINE	3,694	9,047	5,000	3,094	2,785	2,738	-47	-2%
PREJUDICII								
TOTAL PRODUCATORI	5,095,196	5,340,511	5,397,695	7,177,553	7,618,256	8,080,095	461,839	6%
DACIN SARA					231,013	389,288	158,274	69%
COPIE PRIVATA -COLECTOR	2,063,015	2,533,114	3,369,533	3,711,089	4,481,279	5,104,536	623,457	14%
TOTAL COLECTAT UPFR	7,158,214	7,873,625	8,967,229	10,882,642	12,092,548	13,575,919	1,243,371	10%

**UNIUNEA PRODUCATORILOR DE FONOGRAME DIN
BUGET RECTIFICATIV 2017
(Costul gestiunii)**

Contributia membrilor din distributia anuala	5,330,639
Contributia pentru activitatea de colectare Dacin Sara	241,138
Contributia pentru activitatea de colector unic copie privata	454,097
Venituri din recuperarea cheltuielilor de judecata	414,018
Cotizatie si taxa aderare	103,350
Venituri ISRC	1,740
Venituri din refacturare	83,291
Alte venituri din exploatare	11,831
Venituri din dobanzi	2,427
Venituri din diferente de curs valutar	12,175
Venituri din sconturi	53,169
TOTAL VENITURI	6,707,877
Cheltuieli privind combustibilul	103,180
Cheltuieli privind consumabilele	52,807
Cheltuieli privind obiectele de inventar	69,934
Cheltuieli privind materialele nestocate	11,740
Cheltuieli privind energia si apa	113,688
Cheltuieli privind intretinerea si reparatiile	35,645
Cheltuieli privind chiria	258,787
Cheltuieli privind asigurarile	23,222
Cheltuieli privind onorariile	611,248
Cheltuieli privind protocolul	36,711
Cheltuieli privind transportul	1,005
Cheltuieli privind deplasarile	100,704
Cheltuieli postale	167,611
Cheltuieli privind telecomunicatiile	39,317
Cheltuieli privind comisiioanele bancare	7,238
Cheltuieli privind prestarile de servicii	517,176
Cheltuieli cu alte impozite si taxe	14,651
Cheltuieli privind salariile	3,456,001
Cheltuieli privind contributiile sociale	783,339
Cheltuieli privind penalitatile	-56,357

Cheltuieli privind donatii si subventii acordate	140,000
Alte cheltuieli de exploatare	110,299
Cheltuieli privind diferentele de curs valutar	5,513
Cheltuieli privind dobanzile	17,553
Cheltuieli privind amortizarea	205,813
Cheltuieli privind provizioanele	69,748
Cheltuieli privind impozitul pe profit	-186,455
TOTAL CHELTUIELI	6,710,115

REZULTATUL ACTIVITATII	(2,239)
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Director Executiv,
Mihaela Alexandrina Scriosteanu

Intocmit,
Director Financiar
Simona Isac

DRAFT SUPPUS APPROBARI AGA

INTOCMIT
CRISTIAN RADU

VERIFICAT
SIMONA ISAC

UNIUNEA PRODUCATORILOR DE FONOGRAME DIN ROMANIA

ANEXA 1

SITUATIA SUMELOR COLECTATE IN 2017 SI REPARTIZATE PE CATEGORII DE TITULARI

CATEGORIE	REPARTITIE UPFR					REPARTITIE ALT OGC				NEREPARTIZAT		
	BRUT REPARTIZAT (producatori+diverge nte+neidentificate)	CONTRIBUTIA PENTRU ACTIVITATEA DE COLECTARE SI REPARTITIE	NET DIVERGENTE	NET NEIDENTIFICATE (Neidentificate pe tip + Neidentificate)	NET REPARTIZAT PRODUCATORI (mai putin neidentificate si divergente)	BRUT ADPR REMUNERATIE	CONTRIBUTIA PENTRU ACTIVITATEA DE COLECTARE SI REPARTITIE	NET DE DE PLATA	BRUT NEREPARTIZAT la 31.12.2017	PROVIZION PENTRU CONTRIBUTIA MEMBRILOR PENTRU ACTIVITATEA DE COLECTARE SI REPARTITIE	TOTAL INCASARI DE REPARTIZAT	
AMBIENTAL	11,567,073	1,735,061	93,711	722,411	9,015,891	474,011	47,401	426,610	5,865,398.93	879,809.84	17,906,483	
TV	4,823,882	723,582	72,702	340,980	3,686,618	125,293	8,771	116,523	249,711.53	37,456.73	5,198,887	
RADIO	5,328,854	799,338	67,476	895,211	3,566,839	204,145	14,290	189,854	137,684.39	20,652.66	5,670,683	
CABLU FONOGRAME ADPR	62,812	5,653	917	3,742	52,500				188,438.75	16,959.49	251,251	
CABLU FONOGRAME UPFR	2,781,620	417,243	44,727	97,409	2,222,241	89,276	5,357	83,919	833,484.78	125,022.72	3,704,381	
FONOGRAME	2,060,508	267,866	18,528	116,313	1,657,806	34,249	1,712	32,536	1,330,094.96	172,912.34	3,424,852	
CABLU VIDEOGRAME UPFR-ARGO	25	1	0	3	21				0.06	0.01	25	
DOBANDA	43,547	6,532	403	2,496	34,116				12,595.21	1,889.28	56,142	
CABLU FONOGRAME UCMR	636	83	11	37	506				464.50	60.39	1,101	
COMUNICARE PUBLICA ONLINE	151,499	22,725	1,777	12,418	114,580	6,176	618	5,558	49,058.84	7,358.83	206,734	
CABLU VIDEOGRAME UCMR	674	88	4	144	438				0.13	0.02	674	
PREJUDICIU	12,108	1,816		10,292					398.34	59.75	12,506	
COPIE PRIVATA VIDEOGRAME	621	81	7	79	453				78,688.75	10,229.54	79,309	
CABLU VECHI	0	0	0	0	-				12.21		12	
Grand Total	26,833,859.92	3,980,059	300,259	2,191,243	20,362,299	933,149	78,148	855,000	8,746,031	1,272,412	36,513,040	

CONTRIBUTIA RETINUTA PENTRU ACTIVITATEA DE COLECTARE SI REPARTITIE 5,330,619

% MEDIU CONTRIBUTIE PENTRU ACTIVITATEA DE COLECTARE SI REPARTITIE 14.60%

COMISIOANE RETINUTE	REPARTIZAT SIMILAR	REPARTIZAT MEMBRII UPFR SI NEMEMBRII
RADIO	7%	15%
TV	7%	15%
AMBIENTAL (fara reproducere)	10%	15%
CABLU	6%	15%
CABLU VIDEO		9%
COPIE PRIVATA FONOGRAME	5%	13%
PREJUDICIU	0%	15%
ONLINE	10%	15%
DOBANDA	0%	15%

UNIUNEA PRODUCATORILOR DE FONOGRAME DIN ROMANIA

3168/23.02.2018

SITUATIA REZERVE 2013 REPARTIZATE IN 2017

Tip	Nume	Rezerve distribuite
	Rezerve 2013 distribuite	735,290
Remuneratie	AMBIENTAL	199,386
Remuneratie	CABLU FONOGRAME ADPFR	51,694
Remuneratie	CABLU FONOGRAME UCMR	1,128
Remuneratie	CABLU VIDEOGRAME UCMR	260
Remuneratie	CABLU VIDEOGRAME UPFAR	4,225
Remuneratie	COPIE PRIVATA FONOGRAME UPFR	42,396
Remuneratie	RADIO	89,777
Remuneratie	TV	181,063
Remuneratie	ONLINE	2,122
Penalitate	AMBIENTAL	3,475
Penalitate	RADIO	1,239
Penalitate	TV	7,797
Penalitate	DOBANDA	23,623
	<i>Rezerve repartizate ulterior constituirii ca urmare a revendicarilor din neidentificate</i>	-58,935
	<i>Sume incasate si neidentificate anterior 2013</i>	186,042

Director Executiv,
Mihaela Alexandrina Scriosteanu

Intocmit,
Director Financiar
Simona Isac

UNIUNEA PRODUCATORILOR DE FONOGRAME DIN ROMANIA

SITUATIA SUME NEREPARTIZATE UPFR AN 2017

3172/23.02.2018

CATEGORIE	TOTAL INCASARI 2017 DE REPARTIZAT	SUME BRUTE REPARTIZATE PRODUCATORI	SUME BRUTE REPARTIZATE ADPPR	SUME BRUTE NEREPARTIZATE	PROVIZION PENTRU CONTRIBUTIA MEMBRILOR PENTRU ACTIVITATEA DE COLECTARE	PROVIZION PENTRU CONTRIBUTIA MEMBRILOR PENTRU ACTIVITATEA DE REPARTITIE	SUME NETE RAMASE DE REPARTIZAT
AMBIENTAL	17,906,483	11,567,073	474,011	5,865,399	15%	879,810	4,985,589
TV	5,198,887	4,823,882	125,293	249,712	15%	37,457	212,255
RADIO	5,670,683	5,328,854	204,145	137,684	15%	20,653	117,032
CABLU FONOGRAME ADPPR	251,251	62,812		188,439	9%	16,959	171,479
CABLU FONOGRAME UPFR	3,704,381	2,781,620	89,276	833,485	15%	125,023	708,462
COPIE PRIVATA FONOGRAME	3,424,852	2,060,508	34,249	1,330,095	13%	172,912	1,157,183
CABLU VIDEOGRAME UPFAR-ARGOA	25	25		0			0
DOBANDA	56,142	43,547		12,595	15%	1,889	10,706
CABLU FONOGRAME UCMR	1,101	636		465	13%	60	404
COMUNICARE PUBLICA ONLINE	206,734	151,499	6,176	49,059	15%	7,359	41,700
CABLU VIDEOGRAME UCMR	674	674		0	13%	0	0
PREJUDICIU	12,506	12,108		398	15%	60	339
COPIE PRIVATA VIDEOGRAME	79,309	621		78,689	13%	10,230	68,459
CABLU VECHI	12.21	0	0	12			12
Grand Total	36,513,028	26,833,860	933,149	8,746,019		1,272,412	7,473,620

Director Executiv,
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3169/23.02.2018

UNIUNEA PRODUCATORILOR DE FONOGRAME DIN ROMANIA
SITUATIE REZERVE LA 31.12.2017

CATEGORIE	2014	2015	2016	TOTAL
AMBIENTAL	259,344.98	328,183.44	323,835.22	911,363.64
TV	124,342.89	170,470.78	161,334.07	456,147.74
RADIO	111,944.56	108,537.18	116,975.59	337,457.33
CABLU FONOGRAME	61,991.73	109,388.60	104,766.43	276,146.76
CABLU VIDEOGRAME	349.41	93.48	92.60	535.49
COPIE PRIVATA FONOGRAME	54,674.62	62,397.53	77,108.77	194,180.92
COPIE PRIVATA VIDEO	934.00	442.59	10.89	1,387.48
DOBANDA	6,766.89	9,099.42	4,132.73	19,999.04
COMUNICARE PUBLICA ONLINE	3,166.34	4,786.00	4,824.83	12,777.17
Reserve repartizate ulterior constituirii ca urmare a revendicarilor din neidentificate	135,712.20	55,107.09	26,365.29	217,184.58
Grand Total	487,803.22	738,291.93	766,715.84	1,992,810.99

Director Executiv,
Mihaela Alexandrina Scriosteanu

Intocmit,
Director Financiar
Simona Isac

INTOCMIT
SIMONA ISAC
DIRECTOR FINANCIAR

SITUATIE SUME COLECTATE SI REPARTIZATE 2017 COPIE PRIVATA COLECTOR UNIC

ANEXA ACTIVITATEA DE COLECTOR UNIC
3167/23.02.2018

TOTAL REPARTIZAT	AUTORI OPERE MUZICALE	ARTISTI - INTERPRETI	PRODUCATORI DE FONOGRAMME	AUTORI OPERE AUDIO VIZUALE	PRODUCATORI DE VIDEOGRAMME	AUTORI OPERE SCRISE SI ARTA VIZUALA	EDITORI OPERA SCRISA	TOTAL
IANUARIE	528,480.22	591,063.31	279,594.07	155,688.14	311,376.06	0.00	0.00	1,866,201.80
FEBRUARIE	428,737.83	479,374.83	226,905.80	126,196.79	252,393.47	0.00	0.00	1,513,608.72
MARTIE	372,675.40	416,857.25	197,135.48	109,828.12	219,656.01	0.00	0.00	1,316,152.26
APRILIE	438,657.38	490,627.13	232,058.79	129,245.63	258,491.03	0.00	0.00	1,549,079.95
MAI	430,253.31	480,715.21	227,920.36	126,359.57	252,719.07	0.00	0.00	1,517,967.52
IUNIE	462,415.70	516,931.38	244,788.96	136,030.47	272,060.84	0.00	0.00	1,632,227.35
IULIE	452,772.92	505,536.85	240,053.16	132,702.03	265,404.06	0.00	0.00	1,596,469.02
AUGUST	429,276.76	479,832.84	227,277.87	126,239.65	252,479.27	0.00	0.00	1,515,106.39
SEPTEMBRIE	475,462.44	530,817.70	252,114.41	139,309.92	278,619.80	0.00	0.00	1,676,324.27
OCTOMBRIE	495,534.84	553,342.09	262,688.85	145,283.03	290,566.08	0.00	0.00	1,747,414.89
NOIEMBRIE	733,767.78	818,850.64	389,288.23	214,716.78	429,433.58	0.00	0.00	2,586,057.01
DECEMBRIE	1,186,710.16	1,326,411.47	628,330.89	348,935.63	697,871.21	0.00	0.00	4,188,259.36
	6,434,744.73	7,190,360.69	3,408,156.87	1,890,535.77	3,781,070.49	0.00	0.00	22,704,868.54

CHELTUIELI	AUTORI OPERE MUZICALE	ARTISTI - INTERPRETI	PRODUCATORI DE FONOGRAMME	AUTORI OPERE AUDIO VIZUALE	PRODUCATORI DE VIDEOGRAMME	AUTORI OPERE SCRISE SI ARTA VIZUALA	EDITORI OPERA SCRISA	TOTAL
IANUARIE	10,569.61	11,821.27	5,591.88	3,113.76	6,227.52	0.00	0.00	37,324.04
FEBRUARIE	8,574.75	9,587.49	4,538.11	2,523.93	5,047.86	0.00	0.00	30,272.14
MARTIE	7,453.51	8,337.15	3,942.71	2,196.56	4,393.12	0.00	0.00	26,323.05
APRILIE	8,773.16	9,812.55	4,641.18	2,584.92	5,169.83	0.00	0.00	30,981.63
MAI	8,605.07	9,614.30	4,558.41	2,527.19	5,054.38	0.00	0.00	30,359.35
IUNIE	9,248.31	10,338.62	4,895.78	2,720.61	5,441.21	0.00	0.00	32,644.53
IULIE	9,055.45	10,110.73	4,801.06	2,654.04	5,308.08	0.00	0.00	31,929.36

AUGUST	8,585.53	9,596.65	4,545.55	2,524.79	5,049.58	0.00	0.00	30,302.10
SEPTEMBRIE	9,509.23	10,616.34	5,042.28	2,786.19	5,572.39	0.00	0.00	33,526.49
OCTOMBRIE	9,910.69	11,066.84	5,253.77	2,905.66	5,811.32	0.00	0.00	34,948.28
NOIEMBRIE	14,675.36	16,377.02	7,785.77	4,294.34	8,588.67	0.00	0.00	51,721.16
DECEMBRIE	23,734.20	26,528.23	12,566.62	6,978.71	13,957.42	0.00	0.00	83,765.18
	128,694.86	143,807.18	68,163.12	37,810.71	75,621.39	0.00	0.00	454,097.31

NET REPARTIZAT	AUTORI OPERE MUZICALE	ARTISTI - INTERPRETI	PRODUCATORI DE FONOGRAMME	AUTORI OPERE AUDIO VIZUALE	PRODUCATORI DE VIDEOGRAMME	AUTORI OPERE SCRISE SI ARTA VIZUALA	EDITORI OPERA SCRISA	TOTAL
IANUARIE	517,910.61	579,242.04	274,002.19	152,574.38	305,148.54	0.00	0.00	1,828,877.76
FEBRUARIE	420,163.08	469,787.34	222,367.69	123,672.86	247,345.61	0.00	0.00	1,483,336.58
MARTIE	365,221.89	408,520.10	193,192.77	107,631.56	215,262.89	0.00	0.00	1,289,829.21
APRILIE	429,884.22	480,814.58	227,417.61	126,660.71	253,321.20	0.00	0.00	1,518,098.32
MAI	421,648.24	471,100.91	223,361.95	123,832.38	247,664.69	0.00	0.00	1,487,608.17
IUNIE	453,167.39	506,592.76	239,893.18	133,309.86	266,619.63	0.00	0.00	1,599,582.82
IULIE	443,717.47	495,426.12	235,252.10	130,047.99	260,095.98	0.00	0.00	1,564,539.66
AUGUST	420,691.23	470,236.19	222,732.32	123,714.86	247,429.69	0.00	0.00	1,484,804.29
SEPTEMBRIE	465,953.21	520,201.36	247,072.13	136,523.73	273,047.41	0.00	0.00	1,642,797.84
OCTOMBRIE	485,624.15	542,275.25	257,435.08	142,377.37	284,754.76	0.00	0.00	1,712,466.61
NOIEMBRIE	719,092.42	802,473.62	381,502.46	210,422.44	420,844.91	0.00	0.00	2,534,335.85
DECEMBRIE	1,162,975.96	1,299,883.24	615,764.27	341,956.92	683,913.79	0.00	0.00	4,104,494.18
	6,306,049.87	7,046,553.51	3,339,993.75	1,852,725.06	3,705,449.10	0.00	0.00	22,250,771.29

DOBANDA	AUTORI OPERE MUZICALE	ARTISTI - INTERPRETI	PRODUCATORI DE FONOGRAMME	AUTORI OPERE AUDIO VIZUALE	PRODUCATORI DE VIDEOGRAMME	AUTORI OPERE SCRISE SI ARTA VIZUALA	EDITORI OPERA SCRISA	TOTAL
IANUARIE								
FEBRUARIE								
MARTIE								
APRILIE								
MAI								
IUNIE								

