

BMAT MUSIC INNOVATORS PRESENTS

The Next Frontier for Music Copyright Societies



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As the new music copyright landscape crystallizes, it comes with increasing complexity to manage the exponential amounts of data. Adopting innovation as a core value is key to keeping pace with the momentum of the music industry.















Founded in 2005 by engineers and musicians



Headquarters in **Barcelona**



Team of **100+ people** in **11 countries**

Supporting over **2000 clients** in **85** countries from CMOs, to publishers, labels, broadcasters... Tracking music usage across television, radio, venues, festivals and digital services





At BMAT, we help more than **100 performing rights organizations** run their operations with state-of-the-art technologies, innovative practices and industry expertise. Every day our platform reports **2.5 million matches** and processes **100 million DSR lines** using a database of **72+ million fingerprints** coming from **160k labels & publishers.**









We monitor all relevant radios and televisions around the world 24/7. With over 6500 channels that account for over 90% of the total audience. Audio and video analysis algorithms allow us to describe the context of each identification: advertisement, video-clip, movie, incidental.... We use our music vs. non-music classification ranked **#1** in the latest MIREX competition - to determine the percentage of music contained in a broadcast.

(O)) bmat

Meta Data Enrichment

Matching & Enrichment

We can fill in the gaps or correct inaccurate metadata, as well as match the data to its corresponding sound recording.

Input

ARTIST Bruce Hornsby and The Noisemakers TITLE The Low Country

Output

DISPLAY ARTIST Bruce Hornsby & The Noisemakers DISPLAY TITLE In The Low Country ISRC USUM70974182 ALBUMS Levitate (00602527102443) Levitate (iTunes Exclusive) (00602527101187)

Vocals Bruce Hornsby Piano Bruce Hornsby Bass Guitar J.V. Collier Drums Sonny Emory Keyboards John Thomas Woodwinds Bobby Read Guitar Doug Derryberry Producer Bruce Hornsby Producer Tony Berg Mixer Shawn Everett

CONTRIBUTORS

WORK TITLE In The Low Country ISWC T905852012 WORK CREATORS Composer Hornsby Bruce Randall (00049898118) Lyricist Hornsby Bruce Randall (00049898118) Disambiguating

Multiple sound recordings can share similar sets of metadata. Thanks to our fingerprint, we are able to keep separate records and detect conflicts..



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The Next

We monitor the music played in clubs and businesses

Our data shows that more **than 60% of the music played** in public venues does not play in radio.



- BMAT Recording Unit A resilient computer unit that can be installed in a range of different venues as per inspection. 1 000 + venues monitored globally
- 2. Kuvo Recording Units A BMAT & Pioneer DJ Partnership. Kuvo boxes are designed to recognise the intricate and delicate alterations present in electronic music.
 - BMAT Mobile Application Agile and user-friendly application







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We work hand-in-hand with CMOs to **deploy new data systems**. Using our API enables CMOs to build customisable datasets to generate usage reports to their members.



We can help CMOs **achieve economies of scale**. We bring in vast amounts of usage data enabling a potential fivefold **increase in the number of unique sound recordings identified.**

On average, **we increase automatic matching by 15%.** Improving the veracity of works recognised across your catalogue and **reducing the manual match workload by up to 40%.**





"BMAT's technology and service are amazing and very useful to the whole music industry".

Rami Madmon CIO of ACUM in Israel "Thanks to the features co-developed with BMAT, SACEM has significantly increased automatic identification".

Jean-Noel Tronc, CEO of SACEM in France, President of ARMONIA's Board "We would like to thank you for the insights you gave us. We learn and we like the way you guys think, putting the client in the centre!"

Floris Slootman, Manager Distribution Department, SABAM

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